

WEBINAR



Webinar: Credit Management Tips in Challenging Times - 7 October 2020

When: Wednesday 7 October 2020

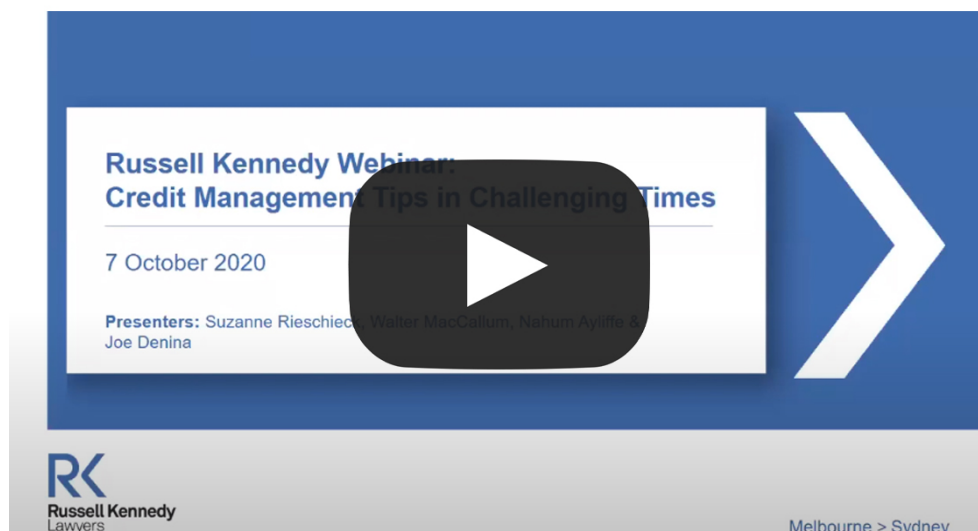
Time: 1:00 pm - 2:00 pm AEDT

Where: Online via Zoom using your PC or mobile

Register for event

Share

If you missed the webinar, you can watch the replay [here](#).



Who should attend:

CEOs, CFOs, COOs, Directors, Senior Managers, Lawyers, Insolvency Practitioners, Financial Advisors, Accountants and anyone involved with commercial credit management.

In this webinar, an expert panel from Russell Kennedy's [Dispute Resolution](#) team, comprised of [Suzanne Rieschick](#), Principal, [Walter MacCallum](#), Principal, [Nahum Ayliffe](#), Special Counsel and [Joe Denina](#), Associate will provide an overview of key strategies for managing debtors and receiving payment from your customers, particularly during times of uncertainty.

The topics covered will include:

- An overview of existing tools available for credit management both legal and non-legal;
- Updates on relevant legislative amendments affecting creditors during the pandemic;
- Tips on avoiding clawbacks by liquidators or bankruptcy trustees, and an overview of remedies available to insolvency practitioners as relevant to creditors;
- Strategies which have proven successful in obtaining recoveries from corporate and individual debtors;

An overview of common security provisions – equitable charges over real property and enforcement measures pursuant to the *Personal Property Securities Act*.

If you need information about how legislative changes impact creditors, or are concerned about the adequacy of your company's financial hygiene measures, or are reviewing your own credit policies due to the pandemic, this webinar is for you.

Opportunity to submit your questions to be answered in the live Q&A

Whilst we are unable to provide answers specific to your situation, please submit any questions that you want to bring to the attention of our expert panel. Please submit any questions to events@rk.com.au. There will also be further opportunity to ask a question at the end of the webinar.

Webinar Details

We are utilising Zoom to run this webinar. [Zoom is free to download](#) and can be viewed from your PC/mobile device.

The live webinar is free to attend and attendees will be sent a link to log into the live webinar room 15 minutes before the scheduled start time.

DATE: Wednesday 7 October 2020

TIME: 1:00 pm – 2:00 pm AEDT

COST: This webinar is free to attend but bookings are essential as places are limited.

To register for this online webinar click the button below:

[Register for the webinar here](#)

Presenters:



Suzanne Rieschieck
Principal & Webinar Facilitator

Suzanne is a general commercial litigator, focusing on the Property, Retirement Living, Construction and Education industries. She has over 15 years of experience in a vast range of disputes relevant to these industries, including with respect to retail and commercial leasing, property status and ownership disputes, road disputes, judicial review, easement disputes, breach of contract, Australian Consumer Law matters, defective building work, novation and assignment of contracts, expert determinations, retirement living resident complaints, fee disputes and defamation. Suzanne also has experience in Corporations Act related matters including oppression, breach of director's duties and insolvency. She has significant experience in alternative dispute resolution, providing strategic advice with a focus on practical outcomes. Suzanne will be the facilitator for this webinar.

[View Profile](#)

Walter MacCallum
Principal

Walter has 21 years of extensive experience in commercial litigation in all court jurisdictions, acting for, and advising, individual clients, family enterprises, start-ups and commercial operations that range from small-to-medium enterprises to



large corporations, including not-for-profits. Walter's work is principally based on the understanding that there are often no winners in lengthy contested litigation and early resolutions are often preferable. To this end, Walter's demonstrated expertise as a tough negotiator has won his clients results that are often only possible outside court processes. Walter's grasp of the realities of commercial life – and the dedication of his team to finer details – minimises costs for his clients, in all manner of complex disputes, ranging from contractual disputes to insolvency and bankruptcy proceedings, to litigation over wills and estates and franchise disputes and the all-important recovery of debts to preserve cash flow.

Outside of litigation, Walter's an experienced employment lawyer well-placed to deliver effective solutions for employers and employees on drafting and negotiating employment agreements, policy and procedures, share/option plans and bonus plans. Through it all, Walter maintains an intrinsically personal relationship with all his clients and a thorough understanding of the issues they face, which sees him regularly in the news media as a commentator on issues involving commercial law and employment matters.

[View Profile](#)



[Nahum Ayliffe](#) [Special Counsel](#)

Nahum is an experienced commercial litigator and leading insolvency lawyer within Russell Kennedy's insolvency team in Melbourne. He regularly acts for external administrators and bankruptcy trustees, creditors, company directors and shareholders in insolvency and restructuring matters. Nahum has assisted clients in a range of commercial disputes, including breaches of director's duties claims, contractual and shareholder disputes, property and equitable claims, and misleading and deceptive conduct claims. Nahum's experience in business is evident in his commercial approach to litigation, whether exploring alternative dispute resolution options, or prosecuting the client's case through the relevant court or tribunal.

[View Profile](#)



[Joe Denina](#) [Associate](#)

Joe has experience in commercial litigation in all court jurisdictions, having appeared in the High Court of Australia, Federal and Federal Circuit Courts of Australia, New South Wales Supreme Court and Court of Appeal and New South Wales Land and Environment Court. He has also acted in the District Court and Local Court of New South Wales, Supreme, Magistrates and County Courts in Queensland, Victoria and Tasmania and the New South Wales Civil and Administrative Tribunal.

Joe has advised and acted for corporate clients ranging from small-to-medium enterprises to large multi-national corporations as well as directors, trustees and private clients. He assists his clients across a broad scope of complex disputes including contractual and financial disputes, insolvency and bankruptcy proceedings, trusts disputes, shareholder and franchise disputes in addition to recovering debts to preserve the financial status of a corporation or private client.

Joe has a particular focus on developing a thorough understanding of all the issues his clients are facing either in business or privately and aims to achieve the most efficient and

realistic outcome, acknowledging that early resolutions can be preferable to contested litigation. Accordingly, Joe's background and extensive legal, financial and business experience provide him with strong negotiation skills that have achieved positive outcomes for his clients outside of the court process.

[View Profile](#)

Event contact

P +61 3 9609 1555
E events@rk.com.au

For more information regarding this webinar please contact [Tom Simper](#).

[Our Firm](#)

[International](#)

[Leadership Team](#)

[Awards](#)

[Community](#)

[Diversity and inclusion](#)

[Russell Kennedy Women's Network](#)

[Available positions](#)

[Law Graduates](#)

[Seasonal Clerkship Program](#)

[Paralegal Pathway Program](#)