

Fast forward your property sales with **RK eContracts**

RK eContracts is our digital contract exchange platform designed to deliver a swift, secure and smart solution for your high volume property contract needs





eContract process

Purchaser contacts the property sales agent to give their details.



Sales agent fills out online form with the purchaser's details.
RK eContracts automatically populates the contract of sale with the relevant details.



Purchaser signs contract (digital signature).
Signed contract then emailed to vendor.



Vendor signs contract (digital signature).
Contract entered into by both parties.



All parties emailed with a link to the signed contract.
Contracts are now exchanged.

Swift > Secure > Smart > SOLD



RK eContracts is our digital contract exchange platform designed to deliver a swift, secure and smart solution for your high volume property contract needs.

How RK eContracts work

RK eContracts offer a swift, secure and smart way to facilitate exchanges of high volumes of property contracts.

The RK eContracts platform enables sales agents to use any smart device (smartphones, laptops, desktops or tablets) to record all contract-specific information in one simple form. The information is then populated throughout the entire document as required.

Once generated, property specific RK eContracts are centrally stored and readily available to be viewed, approved and signed by all parties, without the need for printing or posting.

Each RK eContract is tracked with digital verification signature times.

The status of contracts exchanged can be monitored, to keep the process moving along as swiftly as possible. Approver roles can be added to any stage of the process.

Why RK eContracts make better business sense

Russell Kennedy provides leading property development legal services. RK eContracts provide a quick, efficient and secure alternative to paper contracts of sale.

Now that digital signature protocols are readily accepted, Russell Kennedy recommends adoption of RK eContracts as a secure alternative to traditional paper based conveyancing practices.

RK eContracts provide a quick, efficient and secure alternative to paper contracts of sale.

RK eContracts utilises market-leading DocuSign technology to provide a faster and secure way to process high volumes of contracts of sale, delivering many pragmatic benefits.

RK eContracts is being continuously developed. We have created a status portal to help your sales team to follow up any outstanding signatories and to show who has already signed each outstanding RK eContract.

Business benefits for you

- Less time and effort required to complete and sign a contract.
- Faster contract exchange
- No risk of unauthorised amendments to contracts or inconsistencies between counterparts of contracts.
- Clear and comprehensive audit trail.
- Avoid printing and postage fees and environmental impacts
- Sign contracts anywhere, anytime on any digital device.



RK eContracts process support

Russell Kennedy's renowned technical excellence and client service are reflected in a user training tool provided for RK eContracts users. We aim to ensure rapid and hassle-free implementation of RK eContracts.

Russell Kennedy's Property and Development Practice

Russell Kennedy has a strong and dedicated property and development team that provides legal services in relation to all types of property. We are committed to working with our clients to create positive and commercially beneficial outcomes for them.

The size and success of Russell Kennedy's Property and Development Practice reflects its personal commitment to deliver superior advice and excellent client service, based on a number of key principles:

- client business understanding
- commercial pragmatism
- responsiveness
- technical excellence
- high-volume efficiency.

RK eContracts reflect each of these essential practice principles and further enhance Russell Kennedy's capacity to deliver superior outcomes for our property development clients.

RK eContracts has been shortlisted as a finalist in The Urban Developer Awards in both 2018 and 2019 in the categories of "Best New Product" and "Excellence in Commercial Innovation" respectively.

RK eContracts is the only legal product to have been shortlisted for The Urban Developer Awards two years in a row.

For more information



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